

naviHealth Bolsters Investment in Network Solution with New Executive Hire

Provider contracting expert David Adams to implement and strengthen partner relationships

NASHVILLE, Tenn.—February 7, 2019—To further support healthcare providers and payers in transition to value-based care, [naviHealth](#) has hired David Adams, an expert in network creation with over 20 years of experience in provider contracting, as President of Network Strategy and Operations. This new senior leadership position is designed to guide and support providers and payers as they evaluate, establish, and manage relationships across the care continuum.

“As one of the nation’s leading experts on provider contracting and value-based care reimbursement strategies, David was an obvious choice to fill our new President of Network Strategy and Operations position,” said Carter Paine, President and Chief Operating Officer at naviHealth. “His broad background and experience with payers and providers, along with his work with several of the nation’s leading Medicare Advantage plans, afford him a well-rounded perspective that will drive our network creation and management strategy. This is essential to support clients as they transition to value-based models, such as the Patient-Driven Payment Model (PDPM) and Bundled Payments for Care Improvement Advanced (BPCI Advanced).”

Adams comes to naviHealth with experience in risk program development and management, network contracting, specialty benefits management, and medical trend management. As President of Network Strategy and Operations, he’s responsible for developing naviHealth’s network of providers and assessing provider relationships on the value they bring to customers.

“While traditionally providers have had to form their own partnerships from scratch, naviHealth is taking a different approach,” said Adams. “Using over 20 years of proprietary, post-acute performance data and clinical experience, we’re forming and nurturing those relationships on our clients’ behalf to create a smoother process for their own value-based initiatives and enable them to reward partners based on quality and outcomes. Establishing and managing high-quality post-acute networks requires a significant amount of thoughtful analysis, so I’m eager to use my experiences to alleviate that pressure for our clients.”

Adams previously served as Senior Vice President of Managed Care for U.S. Renal Care, and before that, as Vice President of National Ancillary Contracting with Humana. He graduated from Virginia Commonwealth University’s Medical College of Virginia as a Doctor of Pharmacy, and has an MBA with a concentration in Health Care Management from the Wharton School of the University of Pennsylvania.

For more information, visit www.navihealth.com.

About naviHealth

naviHealth is a trusted partner for healthcare organizations navigating the shift from volume to value. Since its inception in 2012, naviHealth uniquely combines post-acute care management expertise, clinical services, and advanced proprietary technology for better patient outcomes.
www.naviHealth.com.

Contact

Gregory FCA for naviHealth
Katie Johnston, 610-228-2248
katiej@gregoryfca.com

###